	Form	990		Return of Organiz	zation Exemp	t from	Income Ta	¥		OMB No. 1545-0047
	1 Onn				2003					
Dep	artment	of the Treasury	5 Th	· ·	ng benefit trust or p	rivate fo	undation)			Open to Public Inspection
		enue Service		e organization may have to use	13	,				•
_			idar year,	or tax year beginning Apr C Name of organization	⊥ ,2	003, and	ending Mar			) () () () () () () () () () () () () ()
В		if applicable:	Please use		de Terral					
		ddress change	IRS label or print	The Trust for Pub		addr)	Room/suite	E Telepho	722233	
		ame change	or type. See			addi)				5-4014
		itial return	specific instruc-	116 New Montgomery City, town or country	/ SL	State Z	4th Floor Pcode+4	F Account F method		
		nal return	tions.	San Francisco			94105-3638			
	A	nended return	chari (Forr	on 501(c)(3) organizations ar table trusts must attach a co n 990 or 990-EZ).	nd 4947(a)(1) nonexe mpleted Schedule A	mpt	H and I are not applic H (a) Is this a grou H (b) If 'Yes,' enter	cable to sectior p return for aff	iliates? .	izations.
G	Web	site:► http	<b>:</b> //wwv	v.tpl.org			H (C) Are all affiliat			. Yes No
J	Orga	nization type		-				h a list. See in		
		k only one)			,	527	H (d) Is this a sepa	arate return file	d by an	
Κ				nization's gross receipts are non ed not file a return with the IRS				covered by a g		Yes X No
				e in the mail, it should file a retu			I Group Ex	emption Nu	umber .	. ►
	Som	e states requ	ire a com	plete return.			· · · ·			is not required
L	Gros	s receipts: Add	d lines 6b.	8b, 9b, and 10b to line 12	199,925,254.					0-EZ, or 990-PF).
Pa				nses, and Changes in N		nd Bala	Inces (See Instru	(ictions)		
	1		•	nts, and similar amounts receiv			<b>`</b>	í í		
	a					1	<b>a</b> 125,458	,917.		
		•						,914.		
				ns (grants)			c 11,177			
		Total (add lines 1a through 1c) (ca					-		<b>1d</b> 1	.36,778,189.
	2			ue including government fees a					2	8,747,209.
	3	Membership	3	0.						
	4			temporary cash investments .					4	943,272.
	5		-	from securities					5	1,751,342.
	6 a					1	a	0.	-	<u>, - ,</u>
	b	Less: rental e	expenses				b	0.		
				ss) (subtract line 6b from line 6					6 C	0.
R	7			ne (describe · · · · · ►	,			)	7	0.
R E V		Cross amour	ot from ool	es of assets other	(A) Securities		(B) Othe	er		
E	0 0				. 34,701,6	60. <b>8</b>	a 15,971	,825.		
N U E	b	Less: cost or	other basi	s and sales expenses			<b>b</b> 18,137			
_				ule) . See .L-8. Stmt		60. <b>8</b>	<b>c</b> -2,165	,774.		
				pine line 8c, columns (A) and (E					8 d	-1,506,114.
	9	Special even	ts and acti	vities (attach schedule). If any a	amount is from <b>gamin</b>	ig, check	here ►			
	а	Gross revenu			02. of contributio		_	_		
		reported on li	ine 1a) .			9	<b>a</b> 18	,994.		
	b	Less: direct e	expenses o	other than fundraising expenses		9	<b>b</b> 12	,915.		
	С	Net income o	or (loss) fro	m special events (subtract line	9b from line 9a)		See L-9	Stmt.	9 c	6,079.
	10 a	Gross sales of	of inventor	y, less returns and allowances		10	a			
	b	Less: cost of	goods sol	d		10	b			
	С	Gross profit or (	loss) from sa	les of inventory (attach schedule) (sub	otract line 10b from line 10	a)		1	10 c	0.
	11	Other revenu	ie (from Pa	art VII, line 103)				1	11	1,012,763.
	12			es 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 1					1 <b>2</b> 1	47,732,740.
F	13			line 44, column (B))					13	96,258,026.
X	14	Management	and gene	ral (from line 44, column (C)) .				1	14	10,572,305.
EXPENSES	15	Fundraising (	(from line 4	l4, column (D))				[1	15	2,802,645.
SF	16	Payments to	affiliates (a	attach schedule)				[1	16	0.
Š	17	Total expense	<b>ses</b> (add li	nes 16 and 44, column (A))	<u></u>	<u></u>	<u></u>	1	I <b>7</b> 1	.09,632,976.
А	18	Excess or (de	eficit) for th	ne year (subtract line 17 from lir	ne 12)			1	18	38,099,764.
NS	19	Net assets or	r fund bala	nces at beginning of year (from	line 73, column (A)).			[1	<b>19</b> 1	45,178,564.
ĒĔ	20			ssets or fund balances (attach e					20	1,008,360.
s	21			nces at end of year (combine li					<b>21</b> 1	.84,286,688.
BA	A Fo	r Paperwork I	Reduction	Act Notice, see the separate	instructions.		TEEA0101 11/24	/03		Form <b>990</b> (2003)

## Form 990 (2003) The Trust for Public Land

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

l	Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	<b>(B)</b> Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (att sch) Attacments					
	(cash \$ <u>9,206,199.</u> 1a					
	non-cash \$ <u>42,188,737.</u> ). <sup>1b</sup>	22	51,394,936.	51,394,936.		
23	Specific assistance to individuals (att sch)	23	0.	0.		
24	Benefits paid to or for members (att sch)	24	0.	0.		
25	Compensation of officers, directors, etc	25	3,270,971.	2,374,212.	709,746.	187,013.
26	Other salaries and wages.	26	18,029,117.	13,086,313.	3,912,015.	1,030,789.
27	Pension plan contributions	27	1,041,165.	755,723.	225,915.	59,527.
28	Other employee benefits	28	6,043,061.	4,386,315.	1,311,243.	345,503.
29	Payroll taxes	29	2,297,446.	1,667,586.	498,507.	131,353.
30	Professional fundraising fees	30	120,179.	10,249.	19,631.	90,299.
31	Accounting fees	31	182,256.	51,628.	98,895.	31,733.
32	Legal fees	32	818,888.	760,158.	44,463.	14,267.
33	Supplies	33	669,039.	298,375.	158,540.	212,124.
34	Telephone	34	878,491.	777,251.	88,443.	12,797.
35	Postage and shipping	35				
36	Occupancy	36	3,470,924.	2,690,038.	661,107.	119,779.
37	Equipment rental and maintenance	37	86,320.	33,801.	50,741.	1,778.
38	Printing and publications	38	637,493.	179,500.	318,067.	139,926.
39	Travel	39	1,884,105.	1,449,250.	349,158.	85,697.
40	Conferences, conventions, and meetings.	40	0.	0.	0.	0.
41		41	1,463,315.	1,463,315.	0.	0.
42	Depreciation, depletion, etc (attach schedule) .	42	425,483.	166,610.	250,107.	8,766.
43	Other expenses not covered above (itemize):					· · · ·
a	Acquisition & Conveyance	43 a	1,427,193.	1,427,193.	0.	0.
	Appraisal	43 b	1,404,469.	1,404,469.	0.	0.
c	Books, Dues, Subscriptions	43 c	165,839.	82,086.	72,662.	11,091.
	Furniture, Fixtures, & Equip		447,569.	175,258.	263,090.	9,221.
	See Other Expenses Stmt	43 e	13,474,717.	11,623,760.	1,539,975.	310,982.
44	Total functional expenses (add lines 22 - 43). Organizations completing columns (B) - (D), carry these totals to lines 13 - 15	44	109,632,976.	96,258,026.	10,572,305.	2,802,645.

Joint Costs. Check ► X if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation	reported in (B) Program services? ► Yes X No
If 'Yes,' enter (i) the aggregate amount of these joint costs \$	; (ii) the amount allocated to Program services
\$; (iii) the amount allocated to Management and general	\$; and (iv) the amount allocated
to Fundraising \$ .	

Part III Statement of Program Service Accomplishments

What is the organization's primary exempt purpose? <u>Co</u> All organizations must describe their exempt purpose achievemen clients served, publications issued, etc. Discuss achievements the zations and 4947(a)(1) nonexempt charitable trusts must also en		Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)
	open space and recreational land to public s for public use and benefit. Also includes c agencies, non-profit and community groups. (Grants and allocations \$ 51,394,936.)	96,245,111.
b		
c	(Grants and allocations \$ )	
d	(Grants and allocations \$ )	
	(Grants and allocations \$	
e Other program services	(Grants and allocations \$	
f Total of Program Service Expenses (should equal line 44	4, column (B), Program services)	• 96,245,111.
ВАА	TEEA0102 10/03/03	Form <b>990</b> (2003)

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Part IV

Note: Where required, attached schedules and amounts within the description (A) (B) column should be for end-of-year amounts only. Beginning of year End of year 6,197,110 45 2,892,965. 45 46 Savings and temporary cash investments . . . . . 3,873,518 46 2,994,920. 47 a 47 a Accounts receivable . . . . 6,139,808. 47 b 0. 6,304,368 47 c 6,139,808. b Less: allowance for doubtful accounts 4,926,369 48 a 0 **b** Less: allowance for doubtful accounts 48 b 5,461,674 48 c 4,926,369. 49 Grants receivable . . . . . . 60,359,040. 49 72,861,530. 50 Receivables from officers, directors, trustees, and key ASSETS 0. 0 50 employees (attach schedule) . . . . . . . . . . **51 a** Other notes & loans receivable (attach sch) . Attachment 2 51 a 11,382,035. 51 b 0. 17,107,132 11,382,035. **b** Less: allowance for doubtful accounts . . . . . . 51 c 52 Inventories for sale or use . . . . . . 52 0 0. 159 ,028 70,804. 53 Prepaid expenses and deferred charges 53 775, Investments – securities (attach schedule). . L-54 .Stmt► 64. 337 54 84 324,225 Cost 54 FMV 55 a 55 a Investments – land, buildings, & equipment: basis . . 0 b Less: accumulated depreciation (attach schedule). . . . . . . . 55 b 0 0 55 c Ω ....L-56.Stmt.. 725 75 425 56 Investments – other (attach schedule) . . 99 56 57 a Land, buildings, and equipment: basis . . . . . . . . 57 a 4,420,249 b Less: accumulated depreciation (attach schedule) . . . . . L-57. Stmt . . . 57 b 3,384,999 1,392,890 1,035,250. 57 c See Line 58 Stmt 58 Other assets (describe ► ). 126,868,992 58 117,094,695. 292,598,814 303,798,026. 59 Total assets (add lines 45 through 58) (must equal line 74) 59 22,669,671 9,282,232. 60 Accounts payable and accrued expenses. 60 61 Grants payable. 0 61 0. LIABILITIES 62 Deferred revenue 0 62 0. Loans from officers, directors, trustees, and key employees (attach schedule) . Attachment 3a 63 0 63 94,700. 64 a Tax-exempt bond liabilities (attach schedule) . . . . . . . . . 64 a 0 0 **b** Mortgages and other notes payable (attach schedule) . . . . Attachment 3 73,376,269 47,992,926. 64 b Other liabilities (describe > See Line 65 Stmt 51,374,310 62,524,626. 65 65 66 147,420,250 66 119,894,484. Organizations that follow SFAS 117, check here ► X and complete lines 67 N E T through 69 and lines 73 and 74. 37,227,307 67 51,070,788. 67 Unrestricted . . . . . . . . . . ASSETS 93,151,477. 118,072,459. 68 68 14,799,780 14,760,295 69 Organizations that do not follow SFAS 117, check here 🕨 and complete lines R 70 through 74. FUND 70 70 71 71 Paid-in or capital surplus, or land, building, and equipment fund ..... BALANCES Retained earnings, endowment, accumulated income, or other funds . . . . . . 72 72 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 73 72; column (A) **must** equal line 19; column (B) **must** equal line 21) . . . . . . 145,178,564 73 183,903,542. Total liabilities and net assets/fund balances (add lines 66 and 73) . . . . . . 292,598,814 74 303,798,026. 74

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

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Page 4

Par	t IV-A Reconciliation of Revenu Financial Statements wit per Return (See instructio	h Revenue	Par	t IV-B Reconcilia Financial per Returr	Statements with	es j n Ex	per Audited cpenses
а	Total revenue, gains, and other support per audited financial statements	<b>a</b> 148,846,025.	а	Total expenses and lo		а	110,029,368.
b	Amounts included on line <b>a</b> but not on line 12, Form 990:	u 110/010/015.	b	Amounts included on on line 17, Form 990:	line <b>a</b> but not		110,019,000.
(1)	Net unrealized gains on investments $\cdot$ , $\$$ 1,008,360.		(1	) Donated serv- ices and use of facilities \$			
(2)	Donated serv- ices and use of facilities \$		(2	) Prior year adjust- ments reported on line 20, Form 990 \$			
(3)	Recoveries of prior year grants \$		(3	) Losses reported on line 20, Form 990 \$			
(4)	Other (specify): Affiliates		(4	) Other (specify): Elim_entries			
	\$ <u>92,000.</u> Add amounts on lines (1) through (4) ►	<b>b</b> 1,100,360.		~ 주 Add amounts on lines (1)	383,475.	h	383,475.
с	Line <b>a</b> minus line <b>b</b> $\cdots \cdots \cdots$	<b>c</b> 147,745,665.	с	Line <b>a</b> minus line <b>b</b>			109,645,893.
d	Amounts included on line 12, Form 990 but not on line <b>a</b> :		d	Amounts included on Form 990 but not on I	line 17,	-	
(1)	Investment expenses not included on line 6b, Form 990 · · · \$		(1	) Investment expenses not included on line 6b, Form 990 \$			
(2)	Other (specify):		(2	) Other (specify):			
	See Line 9b			<u>See Line 9b</u>			
	\$12,915. Add amounts on lines (1) and (2) · · ►			\$ Add amounts on lines	-12,915.	-	10.015
		<b>d</b> -12,915.				d	-12,915.
е	Total revenue per line 12, Form 990 (line <b>c</b> plus line <b>d</b> ) ►	<b>e</b> 147,732,750.	е	Total expenses per li 990 (line <b>c</b> plus line <b>c</b>	ne 17, Form ≰)►	е	109,632,978.
Part			mpl				
	(A) Name and address	(B) Title and average hou per week devoted to position	ırs	(C) Compensation (if not paid, enter -0-)	(D) Contributions t employee benefi plans and deferre compensation	t	(E) Expense account and other allowances
See	Attachment 9	-					
		-		3,270,971.	161,30	6.	0.
		_					
		_					
		_					
		-					
		-					
		_					
		-					
		-					
75	Did any officer, director, trustee, or key than \$100,000 from your organization at \$10,000 was provided by the related org If 'Yes,' attach schedule – see instruction	nd all related organizations ganizations?	of w	hich more than		▶ [	]Yes 🛛 No

Form <b>990</b> (2003)	The	Trust	for	Public	Land
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Pa	Int VI Other Information (See instructions.)		Yes	No				
76	Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity	76		X				
77								
	If 'Yes,' attach a conformed copy of the changes.							
78	a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78 a		Х				
	b If 'Yes,' has it filed a tax return on Form 990-T for this year?	78 b						
79	Was there a liquidation, dissolution, termination, or substantial contraction during the							
	year? If 'Yes,' attach a statement	79		X				
80	a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc, to any other exempt or nonexempt organization?	<u> </u>	v					
	b If 'Yes,' enter the name of the organization See Attachment 4	80 a	Х					
	and check whether it is X exempt or nonexempt.							
81	a Enter direct and indirect political expenditures. See line 81 instructions							
	b Did the organization file Form 1120-POL for this year?	81 b		х				
82	a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at							
	substantially less than fair rental value?	82 a	Х					
	b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)							
	a Did the organization comply with the public inspection requirements for returns and exemption applications?	83 a	Х					
	b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83 b	Х					
84	a Did the organization solicit any contributions or gifts that were not tax deductible?	84 a		X				
	b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were	046						
85	not tax deductible?	84 b 85 a						
	<b>b</b> Did the organization make only in-house lobbying expenditures of $\$2,000$ or less?	85 b						
	If 'Yes' was answered to either 85a or 85b, <b>do not</b> complete 85c through 85h below unless the organization received a	00.0						
	waiver for proxy tax owed for the prior year.							
	c Dues, assessments, and similar amounts from members							
	d Section 162(e) lobbying and political expenditures							
	e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices							
	f Taxable amount of lobbying and political expenditures (line 85d less 85e)							
	g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85 g						
	h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85 h						
86	501(c)(7) organizations. Enter: <b>a</b> Initiation fees and capital contributions included on							
	line 12							
	b Gross receipts, included on line 12, for public use of club facilities							
87								
	b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)							
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX	88		х				
89	a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under:							
	section 4911 ► 0. ; section 4912 ► 0. ; section 4955 ► 0.							
	b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement							
	explaining each transaction	89 b		Х				
	c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958			0.				
	d Enter: Amount of tax on line 89c, above, reimbursed by the organization			0.				
	a List the states with which a copy of this return is filed <b>See</b> Attachment 6							
	b Number of employees employed in the pay period that includes March 12, 2003 (See instructions.)			427				
91	The books are in care of ► Tod Dobratz, Asst. Treasurer_ Telephone number ► (415) 495-4			· ·				
92	Located at ► <u>116</u> New Montgomery St., <u>4th</u> Fl, San Francisco, CA ZIP + 4 ► <u>94105</u> Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of <b>Form 1041</b> – Check here							
52	and enter the amount of tax-exempt interest received or accrued during the tax year							

23-7222333

Page 5 Yes

	2003) The Trust for Publ					
Part VII	Analysis of Income-Produc	ing Activities	(See instructions.)			
Note: Enter otherwise ir	gross amounts unless ndicated.	Unrelated t (A) Business code	ousiness income (B) Amount	Excluded by se (C) Exclusion code	ction 512, 513, or 514 (D) Amount	<b>(E)</b> Related or exempt function income
93 Pro	gram service revenue:	Dusiness code	/ intoant		, intodric	
	chnical Assistance					7,401,471.
	ner Fee Revenue					1,311,306.
	tigation Advances Used					34,432.
d						
e						•
f Mec	licare/Medicaid payments					
	& contracts from government agencies					
-	nbership dues and assessments			N		
95 Intere	est on savings & temporary cash invmnts			14	943,272.	
96 Divi	dends & interest from securities			14	1,751,342.	
97 Net r	ental income or (loss) from real estate:					
a deb	t-financed property					
<b>b</b> not	debt-financed property					
98 Net r	ental income or (loss) from pers prop					
	er investment income					
100 Gair	n or (loss) from sales of assets			18	-3,697,558.	
	er thàn inventory ncome or (loss) from special events			01	6,079.	
	s profit or (loss) from sales of inventory		<u>.</u>	01	0,015.	
	er revenue: <b>a</b>					
	terim Holding Rentals			01	346,793.	
	in (Loss)Fixed Assets			01	209.	
	her Fees & Misc Rev			01	665,761.	
e		Q				
104 Subt	otal (add columns (B), (D), and (E))				15,898.	8,747,209.
	al (add line 104, columns (B), (D), a				····· •	8,763,107.
	105 plus line 1d, Part I, should equ				с.	
Part VIII	Relationship of Activities to	the Accom	diahment of Exa	mant During a a a	· /C in the setions )	
	Relationship of Activities to	o the Account	Disnment of Exe	empt Purpose	S (See Instructions.)	
	Explain how each activity for which of the organization's exempt purpo					accomplishment
Line No.	Explain how each activity for which of the organization's exempt purpo	n income is repo oses (other than	orted in column (E) o by providing funds f	f Part VII contribution such purposes	uted importantly to the s).	
Line No.	Explain how each activity for which of the organization's exempt purpor Technical Assistance:	n income is repo oses (other than for publi	orted in column (E) o by providing funds f c agencies ar	f Part VII contributor for such purposes and other no	uted importantly to the s). n-profit organ	izations:
Line No.	Explain how each activity for which of the organization's exempt purpor Technical Assistance: assistance to public	n income is repo oses (other than for publi agencies a	orted in column (E) o by providing funds f c agencies ar nd non-profit	f Part VII contributor for such purposes and other no torganizat	uted importantly to the s). n-profit organ ions to help t	izations: hem
Line No.	Explain how each activity for which of the organization's exempt purpor Technical Assistance: assistance to public acquire open space an	n income is repo oses (other than for publi agencies a d parks, e	orted in column (E) o by providing funds f c agencies ar nd non-profit stablish volu	f Part VII contribu for such purposes nd other no t organizat unteer land	uted importantly to the s). n-profit organ ions to help t	izations: hem
Line No. ▼ 93a	Explain how each activity for which of the organization's exempt purport Technical Assistance: assistance to public acquire open space an plans and programs fo	n income is repo oses (other than for publi agencies a d parks, e r open spa	orted in column (E) o by providing funds f c agencies ar nd non-profit stablish volu ce preservat	f Part VII contributor for such purposes and other no torganizat unteer land ion.	uted importantly to the s). in-profit organ ions to help t I trusts and cr	izations: hem
Line No. ▼ 93a	Explain how each activity for which of the organization's exempt purpor Technical Assistance: assistance to public acquire open space an plans and programs fo Information Regarding Tax	n income is repo poses (other than for publi agencies a d parks, e r open spa able Subsidia	orted in column (E) o by providing funds f c agencies ar nd non-profit stablish volu ce preservat aries and Disreg	f Part VII contributor such purposes and other not torganizat unteer land ion. arded Entities	uted importantly to the s). n-profit organ ions to help t trusts and cr (See instructions.)	izations: hem eate N/A
Line No. ▼ 93a Part IX	Explain how each activity for which of the organization's exempt purport Technical Assistance: assistance to public acquire open space and plans and programs fo Information Regarding Tax (A)	n income is repo oses (other than for publi agencies a d parks, e r open spa able Subsidia (B)	orted in column (E) o by providing funds f c agencies ar nd non-profit stablish volu ce preservat aries and Disreg	f Part VII contribu- for such purposes and other no t organizat unteer land ion. arded Entities	uted importantly to the s). in-profit organ ions to help t trusts and cr (See instructions.) (D)	izations: hem eate N/A <b>(E)</b>
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SCHEDULE A (Form 990 or 990-EZ)	0	rganization Exemp Section 501(c)		nder		OMB No. 1545-0047			
(	(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust								
Department of the Treasury Internal Revenue Service	Supplemen ► MUST be completed by th	tary Information — (See se	•		90 or 990-E7	2003			
Name of the organization	MOST be completed by th	le above organizations and	allac		Employer identification	number			
The Trust for	Public Land				23-7222333				
	ensation of the Five High ructions. List each one. If there a		ther	Than Officers,	Directors, and	Trustees			
émplo	nd address of each yee paid more n \$50,000	(b) Title and average hours per week devoted to position		(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances			
Tily_Shue,_116	New Montgomery St								
3rd Fl, San Fr	ancisco CA 94105	Regional Counsel	40	123,346.	6,167.				
Gregory Chelius	s, 4329 Jacksonville								
Dr, Tallahasse	e FL 32303	State Office Dir	40	116,000.	5,800.				
Elizabeth Riddle	e, 116 New Montgomery								
3rd Fl, San Fr	ancisco CA 94105	Dir of Projects	40	113,902.	5,695.				
Oris Miller, 1	16 New Montgomery								
5th Fl, San Fr	ancisco, CA94105	Dir Info Systems	40	109,710.	5,486.				
Nelson Mathews	, 115 NW Oregon Ave								
Suite 9, Bend,	OR 97701	NW Program Dir	40	106,987.	5,349.				
Total number of other er over \$50,000	nployees paid		213						
	ensation of the Five High ructions. List each one (whether				fessional Servi	ces			
	Iress of each independent contra	ŕ			of service	(c) Compensation			
Outformations,	_Inc								
939 61st Stree	t, #13, Oakland, CA	94608-1356		Database Des	sign	290,621.			
Kimley-Horn &	Associates, Inc.								
P.O. Box 93252	0, Atlanta, GA 311	93-2520		Engineering	& Design	235,702.			
Windsway Const	ruction_LLC,_Inc								
Box 367, Sharo	n, CT 06069			Architect &	Design	230,003.			
Environmental_	Science_Association								
P.O. Box 92170	, Elk Grove, IL 60	009		Environmenta	l Consulting	178,268.			
Deloitte & Tou	che, File #72427								
PO Box 60000,	San Francisco, CA 9	4160-2427		Accounting		168,700.			
Total number of others r \$50,000 for professional	eceiving over services · · · · · ►		29						

Sche	A (Form 990 or 990-EZ) 2003         The Trust for Public Land         23-7222333		P	age 2
Par	t III Statements About Activities (See instructions.)		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities ► \$ 974,912.         (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)			
	(Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)	1	Х	
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes,' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)			
а	Sale, exchange, or leasing of property?	2 a		Х
		2 b	х	
	Attachment 7	_		
С		2 C	Х	
Ь	See Part V, Form 990 Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2 d	х	
u		2 u	Δ	
е	Transfer of any part of its income or assets?	2 e	Х	
3 a	Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments.)	3 a		х
b	Do you have a section 403(b) annuity plan for your employees?	3 b	Х	
4	Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?	4		х
Par		-		
The c	organization is not a private foundation because it is: (Please check only <b>ONE</b> applicable box.)			
5	A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).			
6	A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)			
7	A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).			
8	A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v). A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, of	- <b>1</b> 4. <i>1</i>		
9	and state >	city,		
10	An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1) (Also complete the <b>Support Schedule</b> in Part IV-A.)	(A)(iv	/).	
11 a	An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the <b>Support Schedule</b> in Part IV-A.)			
11 b	A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)			
12	An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross refrom activities related to its charitable, etc, functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from activities related to its charitable, etc, functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from activities related to its charitable, etc. functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from activities related to its charitable, etc. functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from activities related to its charitable, etc. functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from activities related to its charitable, etc.	eceip ort	ots	

from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.)
 13 An organization that is not controlled by any disgualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See instructions.)
(a) Name(s) of supported organization(s)
(b) Line number from above

14 An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

Page 3

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The Trust for Public Land 23-7222333 Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting. Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting. Calendar year (or fiscal year (b) (c) 2000 (a) (d) (e) beginning in) 2002 2001 1999 Total ► 15 Gifts, grants, and contributions received. (Do not include 111,583,016 unusual grants. See line 28.) 88,915,014. 111,978,678 141,014,329 453,491,037. 0 0 0 0 16 Membership fees received . . 17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's 10,167,276. 7,497,940 7,601,961 29,749,887. charitable, etc, purpose . . . . 4,482,710. 18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975 4,019,408 4,402,945 8,759,961 4,311,603. 21,493,917. 19 Net income from unrelated business activities not included in line 18. . . 0 0 0 0 20 Tax revenues levied for the organization's benefit and either paid to it or expended 0 0 0 0 on its behalf . . . . . 21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge 0 0 0 0 22 Other income. Attach a schedule. Do not include gain or (loss) from sale of 982,224 437,548 467,223 572,210 2,459,205. capital assets . . Attachment 8 . 104. 083,922 124 317,111 157 843,474 120, 949,539 507,194,046. 23 Total of lines 15 through 22... 24 Line 23 minus line 17 . . . . . 93,916,646 116, 819,171 150. 241,513. 116, 466,829. 477. 444,159 25 Enter 1% of line 23 . . . . . . 040,839. 243,171 578,435. 209,495 1. 1 1. 1. 26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 26 a 9,548,883. b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1999 through 2002 exceeded the amount shown in line 26a. Do not file this list with your 26 b 18,893,947. ► **c** Total support for section 509(a)(1) test: Enter line 24, column (e) . . . . . 26 c 477,444,159 21,493,917. 0. d Add: Amounts from column (e) for lines: 18 19 2,459,205. 18,893,947. 22 26 b 26 d 42,847,069. 26 e 434,597,090. ► 26 f f Public support percentage (line 26e (numerator) divided by line 26c (denominator)). 91.03 ► 27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year: (2001) \_\_\_\_\_ (2000) \_\_\_\_\_ (1999) (2002)b For any amount included in line 17 that was received from each person (other than 'disgualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the **larger** of (1) the amount on the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) **Do not file this list with your return.** After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year:

(2002)	(2001)		(2000)	(1999)			 
c Add: Amounts from a	column (e) for lines:	15	16				
	17	20	21		. )	► 27 c	
d Add: Line 27a total .	· · ·	_	and line 27b total		. )	► 27 d	
e Public support (line 2	?7c total minus line 27d tota	al)			. )	► 27 e	
f Total support for sec	tion 509(a)(2) test: Enter a	nount	from line 23, column (e)	▶ 27 f			
g Public support perc	entage (line 27e (numera	tor) d	ivided by line 27f (denominato	r))	. )	► 27 g	00
h Investment income	percentage (line 18, colu	mn (e	) (numerator) divided by line 2	7f (denominator))	. )	► 27 h	00

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 1999 through 2002, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Schedule <b>A</b> (Form 990 or 990-EZ) 2003	The	Trust	for	Public	Land
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23-7222333	
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Page 4

Par	T V Private School Questionnaire (See instructions.) (To be completed ONLY by schools that checked the box on line 6 in Part IV)	NT / 7		
		N/A	Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that			
	makes the policy known to all parts of the general community it serves?	31		
	Does the organization maintain the following:	20.0		
	a Records indicating the racial composition of the student body, faculty, and administrative staff?	32 a		
I	b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32 b		
	c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?			
(	d Copies of all material used by the organization or on its behalf to solicit contributions?	32 d		
	If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)			
33	Does the organization discriminate by race in any way with respect to:			
i	a Students' rights or privileges?	33 a		
I	<b>b</b> Admissions policies?	33 b		
(	<b>c</b> Employment of faculty or administrative staff?	33 c		
(	<b>d</b> Scholarships or other financial assistance?	33 d		
	e Educational policies?	33 e		
1	f Use of facilities?	33 f		
ļ	<b>g</b> Athletic programs?	33 g		
I	h Other extracurricular activities?	33 h		
	If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)			
34 a	a Does the organization receive any financial aid or assistance from a governmental agency?	34 a		
I	<b>b</b> Has the organization's right to such aid ever been revoked or suspended?	34 b		
	If you answered 'Yes' to either 34a or b, please explain using an attached statement.			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation.	35		
		0 or 0	00-EZ	2003

Schedule A (Form 990 or 990-EZ) 2003

Page 5

107,805,243.

		20 1222	555 Tage <b>5</b>
Part VI-A Lobbying Expenditures by Electing Public Charities (See instruction (To be completed ONLY by an eligible organization that filed Form 5768)	ions.)		
Check ► a if the organization belongs to an affiliated group. Check ► b if you ch	hecke	ed 'a' and 'limited control	' provisions apply.
Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred.)		<b>(a)</b> Affiliated group totals	<b>(b)</b> To be completed for ALL electing organizations
<b>36</b> Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	76,670.	76,670.
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37	898,242.	898,242.
<b>38</b> Total lobbying expenditures (add lines 36 and 37)	38	974,912.	974,912.
<b>39</b> Other exempt purpose expenditures	39	106,830,331.	106,830,331.

Total exempt purpose expenditures (add lines 38 and 39). . . . . . . 40 ount. Enter the amount from the following table

41	Lobbying nontaxable amount. Enter the amo				
	If the amount on line 40 is -	The lobbying nontaxable amount is -			
	Not over \$500,000	20% of the amount on line 40			
	Over \$500,000 but not over \$1,000,000 • • • • •	\$100,000 plus 15% of the excess over \$500,000			
	Over \$1,000,000 but not over \$1,500,000	• \$175,000 plus 10% of the excess over \$1,000,000	41	1,000,000.	1,000,000.
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000			
	Over \$17,000,000	· \$1,000,000 · · · · · · · · · · · · · · · ·			
42	Grassroots nontaxable amount (enter 25% of	of line 41)	42	250,000.	250,000.
43	Subtract line 42 from line 36. Enter -0- if line	e 42 is more than line 36	43	0.	0.
44	Subtract line 41 from line 38. Enter -0- if line	e 41 is more than line 38	44	0.	0.
	Caution: If there is an amount on either line	e 43 or line 44. vou must file Form 4720.			

40

107,805,243

#### 4 -Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the instructions for lines 45 through 50.)

_			Lobbying Expenditures During 4 -Year Averaging Period						
	Calendar year (or fiscal year beginning in) ►	<b>(a)</b> 2003	<b>(b)</b> 2002	<b>(c)</b> 2001	<b>(d)</b> 2000	<b>(e)</b> Total			
45	Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,00	0. 4,000,000.			
46	Lobbying ceiling amount (150% of line 45(e))					6,000,000.			
47	Total lobbying expenditures	974,913.	976,619.	798,413.	951,85	6. 3,701,801.			
48	Grassroots non- taxable amount	250,000.	250,000.	250,000.	250,00	0. 1,000,000.			
49	Grassroots ceiling amount (150% of line 48(e))					1,500,000.			
50	Grassroots lobbying expenditures	76,670.	88,992.	122,333.	62,96	8. 350,963.			
Par	t VI-B Lobbying A (For reporting or	ctivity by Nonelect	ing Public Charitie did not complete Part VI	es -A) (See instructions.)		N/A			
Duri atter	During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: <b>Yes</b>								
 (	a Volunteers								

adcast statements g Direct contact with legislators, their staffs, government officials, or a legislative body h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means . . . . . . . . If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.

Schedule A (Form 990 or 990-EZ) 2003

Page 6
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	Information Regard Exempt Organization			d Transactions a	nd Relationships With Nonchari	table		
51 Did the	e reporting organization di Code (other than section	irectly or indi 501(c)(3) orc	rectly engage i	n any of the following w in section 527. relating	vith any other organization described in sector to political organizations?	ction 501(	c)	
	ers from the reporting org			-			Yes	No
(i) Ca	ash					51 a (i)	Х	
<b>(ii)</b> Ot	her assets					a (ii)		Х
	transactions:							1
	-					b (i)		X
• • •						b (ii)	-	X X
. ,						b (iii) b (iv)		
• • •	0					b (v)	- 21	х
• • •	•					b (vi)		X
c Sharin	g of facilities, equipment,	mailing lists,	other assets, o	or paid employees		С		Х
d If the a	answer to any of the above ods, other assets, or servi	e is 'Yes,' co ices given by	mplete the follo	owing schedule. Column	n (b) should always show the fair market v nization received less than fair market val s, other assets, or services received:	alue of ue in		
any tra					s, other assets, or services received:			
<b>(a)</b> Line no.	<b>(b)</b> Amount involved	Name of	(c) f noncharitable	exempt organization	(d) Description of transfers, transactions, and s	haring arrar	ngement	[S
a(i)	293,475.	The Con	servation	n Campaign	Grants made for lobbying	g activ	viti	es
b(iv)	153,299.	The Con	servation	n Campaign	Provide hourly employees and	other o	roods	and
20(11)	100/1000	1110 0011	1961 Vac 101	i campargi	services, which are reimbursed by 9			
-								
-								
descrit	organization directly or inc bed in section 501(c) of th ,' complete the following s	e Code (othe	ted with, or related with, or related with, or related at the section	ated to, one or more tax 501(c)(3)) or in section	k-exempt organizations 527? • • • • • • • • • • • • • • • • • • •	► X Ye	s	No
<b>D</b> II 103,				(b) of organization	(c) Description of relations			
	(a) Name of organization		Туре	of organization				
The Con	servation Campa	ign	501(c)(4	)	Affiliate of the Trust fo	or Publ	lic I	land
			1					
BAA				TEEA0406 09/05/03	Schedule A (Form	n 990 or 9	90-EZ	2003

Form 990 Line 8(A) and 8(B) Statement

# Schedule of Gains and Losses from Sale of Assets Other than Inventory

Attach to return

2003

Name The Trust for Public Land Employer Identification Number 23-7222333

## Part I, Line 8, Column (A)

Securities

#### **Public Securities**

Description	Gross Sales Price	Basis	
PIMCO Funds	34,701,660.	Cost	
		Selling Expenses Basis	34,042,000.

#### **Nonpublic Securities**

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	FM	st, other basis or V when donated ate which on top)
Total Securities			34,701,660.		34,042,000.
Gain or (Loss) from Sale of	659,660.				

#### Part I, Line 8, Column (B)

### **Other Assets**

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, othe FMV wher				
Clement Hill				Cost				
				Depreciation				
	05/11/99	04/03/03		Basis	95,000.			
			95,000.	Donation FMV				
Mt. Blue State				Cost				
Park Phase 1B				Depreciation				
	01/29/02	05/16/03		Basis	620,000.			
			620,000.	Donation FMV				
Nation Ford				Cost				
Greenway/Mack				Depreciation				
	06/18/03	06/25/03		Basis	243,420.			
			258,115.	Donation FMV				
				Cost				
				Depreciation				
				Basis	17,179,179.			
See Sale of Other Assets			14,998,710.	Donation FMV				
Total Other Assets			15,971,825.		18,137,599.			

 Gain or (Loss) from Sale of Other Assets.
 -2,165,774.

#### Form 990, Page 1, Part I, Line 9 Special Events and Activities Statement

List of Three Largest Events and Type and Number of Others	Gross Receipts	Less Contributions	Gross Revenue	Less Direct Expenses	Net Income (Loss)
Jim Brandenburg Book Reception/	30,096.	11,102.	18,994.	12,915.	6,079.
Presentation/Silent Auction					
Total =	30,096.	11,102.	18,994.	12,915.	6,079.

#### Form 990, Page 2, Part II, Line 43 Other Expenses Stmt

Other expenses not covered above (itemize):	<b>(A)</b> Total	<b>(B)</b> Program services	<b>(C)</b> Management and general	<b>(D)</b> Fundraising
General & Professional Svcs	1,757,113.	521,536.	999,017.	236,560.
Grants & Contributions	268,995.	266,062.	-3,131.	6,064.
Insurance	261,857.	144,988.	111,092.	5,777.
Other Operating	445,260.	7,902.	399,838.	37,520.
Other Professional	5,729,395.	5,685,541.	24,635.	19,219.
Other Project	5,012,097.	4,997,731.	8,524.	5,842.
Total	13,474,717.	11,623,760.	1,539,975.	310,982.

#### Form 990, Page 3, Part IV, Line 54 Investments - Securities Statement

Line 54 – Investments - Securities:	Beginning of Year	End of Year
Mutual Funds	64,297,243.	83,912,574.
Certificates of Deposit	0.	0.
U.S. Governtment Obligations	213,468.	203,906.
Corporate Bonds & Notes	264,626.	207,745.
Common Stocks and Equities	0.	0.

Total

64,775,337. 84,324,225.

Form 990, Page 3, Part IV, Line 56 Investments - Other Statement

Line 56 – Investments - Other:	Beginning of Year	End of Year
Harbor Properties, Inc. (non-publicly traded stock)	99,725.	75,425.
Total	99,725.	75,425.

# Form 990, Page 3, Part IV, Lines 57a & 57b Land, Buildings and Equipment Statement

	<b>(a)</b> Cost/Other Basis	<b>(b)</b> Accumulated Depreciation	<b>(c)</b> Book Value
Building	1,810,485.	1,236,162.	574,323.
Furniture & Fixtures	341,530.	319,527.	22,003.
Equipment	1,682,465.	1,452,762.	229,703.
Leasehold Improvements	585,769.	376,548.	209,221.
Total	4,420,249.	3,384,999.	1,035,250.

Form 990, Page 3, Part IV, Line 58 Other Assets Statement

Line 58 - Other Assets:	Beginning of Year	End of Year
Deposits on Land Transactions	4,150,274.	4,754,409.
Open Space Holdings	122,558,392.	112,179,191.
Miscellaneous	160,326.	161,095.

Form 990, Page 3, Part IV, Line 65 Other Liabilities Statement

Beginning of Year	End of Year
3,390,364.	4,265,738.
133,946.	0.
47,850,000.	58,258,888.
	of Year 3,390,364. 133,946.

Total

51,374,310. 62,524,626.

Schedule of Gains and Losses from Sale of Assets Sale of Other Assets

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, othe FMV when	
Mt. Blue State Park Phase 2B	04/25/02	07/11/03	290,000.	Cost Depreciation Basis Donation FMV	290,000.
Osborne House				Cost	
	02/26/03	09/19/03		Depreciation Basis	390,000.
			371,600.	Donation FMV	

# Schedule of Gains and Losses from Sale of Assets Sale of Other Assets

Description	Date Acquired Description and Method		Gross Sales Price	Cost, other basis or FMV when donated		
Connecticut				Cost		
Lakes				Depreciation		
	03/29/02	10/10/03		Basis	13,775,000.	
			11,800,000.	Donation FMV		
Co Springs/Red				Cost		
Rock Cyn/Bock				Depreciation		
	09/15/03	11/21/03		Basis	21,040.	
			42,894.	Donation FMV		
Bull_Mt/Stanley_				Cost		
Trust				Depreciation		
	09/17/98_	02/19/04		Basis	900,000.	
			773,000.	Donation FMV		
Bull & Sable _				Cost		
Mountains				Depreciation		
	12/28/01	03/15/04		Basis	45,000.	
			45,000.	Donation FMV		
Rossi_Land				Cost		
Donation				Depreciation		
	09/27/02	04/10/03		Basis	55,000.	
			40,500.	Donation FMV		
BST/Ogden				Cost		
				Depreciation		
	09/25/01	06/13/03_		Basis	157,539.	
			204,600.	Donation FMV		
Walla_Walla				Cost	·	
Pioneer				Depreciation		
	01/21/99_	07/09/03		Basis	43,000.	
~			9,900.	Donation FMV		
<u>Georgetown</u>				Cost		
	00/00/01			Depreciation	245 000	
	08/20/01	09/05/03	200 200	Basis Donation FMV	245,000.	
Coorrectory TV			209,300.			
Georgetown IV				Cost Depreciation	. <u> </u>	
	08/20/01	11/07/03		Basis	262,600.	
	00/20/01		238,966.	Donation FMV	202,000.	
Georgetown III			430,900.	Cost		
Georgerown TTT				Depreciation		
	08/20/01	11/25/03		Basis	245,000.	
			222,950.	Donation FMV	215,000.	
Zimmerman			444,930.	Cost		
				Depreciation		
	05/20/96	12/31/03		Basis	750,000.	
			750,000.	Donation FMV		

17,179,179.

14,998,710.

Totals

Continued

## Supporting Statement of:

Form 990 p 1/Line 20

Description	Amount
Unrealized gain (loss) on investments carried at market value.	1,008,360.
Total	1,008,360.

## Attachment 1(a)

The Trust for Public Land Form 990 (Tax Year 2003)

Fiscal Year Ended March 31, 2004 EIN: 23-7222333

## Form 990, Part II, Line 22:

# Summary of contributions made to public agencies and other non-profit organizations (CASH)

DATE	VENDOR NAME	AMOUNT
1/31/04	CONN LAKES ENDOWMENT GRANTS	3,015,000.00
Various	THE NATURE CONSERVANC	1,781,534.04
10/31/03	GRANT TO STATE OF NH-NAWCA FND	1,000,000.00
12/31/03	MOCCASIN SLOUGH/CLAY COUNTY	765,000.00
8/14/03	CRP/CITY OF DULUTH #56011	600,000.00
12/10/03	CITY OF SAINT PAUL	383,924.58
Various	THE CONSERVATION CAMP	293,475.00
Various	GALLATIN VALLEY LAND	185,000.00
8/31/03	CITY OF ATLANTA	130,719.00
6/30/03	LAKE EASTON-PHASE I - Cascades Conservation	113,715.00
11/30/03	FRIENDS OF MOCCASIN BEND	111,235.00
2/18/04	BASTROP/PINEPRAIRIE/KNIP 40757	91,818.34
6/24/03	THE NATURE CONSERVANC	75,000.00
3/31/04	RCLS AVISTA FUND PAYBACK PROJ	62,161.00
Various	THE SIERRA FUND	55,000.00
10/23/03	BOARD OF COMMISSIONER	50,000.00
6/11/03	SIERRA FOOTHILL CONSE	45,189.61
4/28/03	NORTH CHICKAMAUGA CRE	45,000.00
Various	FIVE VALLEYS LAND TRU	40,656.52
11/25/03	The Saint Paul Founda	40,000.00
10/1/03	LAND TRUST OF DARIEN,	29,695.00
Various	Total Account 96070 Under \$2,000	29,504.04
8/13/03	SOUTH YUBA RIVER CITI	25,000.00
10/30/03	NEW MEXICO LAND CONSE	25,000.00
3/31/04	STAMFORD MEADOWS - State of Vermont	25,000.00
1/14/04	APPALACHIAN MOUNTAIN	20,000.00
9/30/03	MINNEAPOLIS COMMUNITY GARDENS	17,264.00
4/1/03	CITIZENS FOR COMMUNITY PRES GRANT	15,000.00
3/15/04	MINNESOTA LAND TRUST	15,000.00
3/31/04	Ipswich Endowment Contribution	15,000.00
9/29/03	IDAHO DEPARTMENT OF L	12,500.00
9/23/03	SOUTHBURY LAND TRUST,	10,013.15
4/7/03	SKAGIT WATERSHED COUN	10,000.00
6/19/03	NATIONAL PARK SERVICE	10,000.00
5/6/03	TUCSON MOUNTAIN ASSOC	6,000.00
10/30/03	COMMONWEAL CONSERVANC	5,000.00
10/1/03	CITY OF CHATTANOOGA	5,000.00
5/28/03	PINELANDS PRESERVATIO	5,000.00
5/28/03	FORKED RIVER MOUNTAIN	5,000.00
5/8/03	AMERICAN WEST HERITAG	5,000.00
Various	THE HIGHLANDS COALITI	5,000.00
Various	PUBLIC RADIO CENTER	4,666.34
Various	VERMONT HOUSING AND	3,000.00
5/28/03	SAVE BARNEGAT BAY	3,000.00

Form 990, Part II, Line 22:

Summary of contributions made to public agencies and other non-profit organizations (CASH)

DATE	VENDOR NAME	AMOUNT
10/28/03	PRAIRIE ECOSYSTEMS AS	3,000.00
5/28/03	ASSOCIATION OF NEW JE	2,775.00
5/28/03	LEAGUE OF WOMEN VOTER	2,600.00
5/29/03	HUMAN COMPASS	2,275.00
5/28/03	NEW JERSEY MARINE SCI	2,000.00
1/23/04	OVERTOWN YOUTH CENTER	2,000.00
Various	Total Account 96090 Under \$2,000	1,478.36

TOTAL	9,206,198.98
CHECK FIGURE	9,206,198.98
VARIANCE	0.00

#### Attachment 1(b)

The Trust for Public Land

Form 990 (Tax Year 2003) Fiscal Year Ended March 31, 2004 EIN: 23-7222333

## Form 990, Part II, Line 22:

## Summary of Contributions Made to Public Agencies and other non-profit organizations (NON-CASH)

Draigat	Conveyed					FMV	Fair Market	Less:	Contribution
Project Number	Conveyed Date	Project Name	St	Acres	Acquiring Agency	Basis	Value of Land Conveyed	Consideration Received	Contribution Made
68852	04/01/03	Liberty	NJ		State of NJ Dept of Enviornmental Protection	A	1,535,000	1,200,000	335,000
56883	04/08/03	CRP/Mote	GA		Fulton county Georgia	В	160,000	147,980	12,020
36216	04/09/03	Schallenberger Ridge II	CA		State of CA Dept of Parks & Recreation	А	2,127,630	2,127,616	14
22122	05/09/03	Wolverine Basin	MT		Beaverhead-Deerlodge National Forest	А	254,082	254,000	82
75131	05/19/03	Skiff Mountain	СТ	245	Kent Land Trust	В	1,280,000	250,000	1,030,000
56451	05/22/03	Fort King George	GA	10	Georgia Dept of Natural Resouces	А	210,000	100,000	110,000
33221	05/22/03	Hammons/Chorro Creek	CA		State of CA, Dept of Natural Resources	А	6,700,000	5,200,000	1,500,000
56066	05/29/03	CRP/Fountain	GA	16	Fulton County Georgia	В	370,000	310,842	59,158
40283	05/30/03	DMAP/Elmgreen Phase I	CO	217	Ethel L Snowbarger & Robert A Elngreen	А	872,500	480,000	392,500
40120	06/02/03	Osage Trail	OK	1	South Kansas and Oklahoma RR	А	1,099,000	0	1,099,000
54515	06/11/03	Vann House God's Acre	GA	2	State of Georgia DNR	В	30,000	0	30,000
40691	06/11/03	DMAP/Staunton State Park/Piper	CO	1	Ethel L Snowbarger & Robert A Elngreen	А	170,000	123,986	46,014
22128	06/16/03	Devil's Canyon Ranch	WY	8,200	Devil's Canyon Ranch	А	4,100,000	4,000,000	100,000
71120	06/27/03	Kennelly	MA	53	US Fish and Wildlife Service	А	2,610,000	2,600,000	10,000
68143	06/30/03	High Bar Harbor/Desiderio	NJ	7	Township of Longbeach	А	8,900,000	1,180,000	7,720,000
22035	07/09/03	Mount Sentinel/Cox	MT	476	USDA Forest Service, Lolo Nat'l Forest	А	761,000	805,500	(44,500)
25002	07/14/03	Brotherhood Park	AK	10	The City and Borough of Juneau	А	350,000	347,725	2,275
71122	07/29/03	Lakeville (Betty's Neck)	MA	38	City of Taunton	А	1,347,500	600,000	747,500
57432	08/08/03	Cityspaces/South River/Southside Parks	GA	46	City of Atlanta	В	550,000	465,400	84,600
52997	08/15/03	JAX Contract/Dutton	FL	245	City of Jacksonville FL	В	135,000	65,000	70,000
68529	08/26/03	Jockey Hollow Reynolds	NJ	9	USA National Park Service	А	1,600,000	1,160,000	440,000
23401	08/27/03	McTavish Highlands	WA	25	City of Bellevue	А	1,850,000	1,450,000	400,000
52995	08/29/03	JAX Contract/Reaves	FL	20	City of Jacksonville FL	В	374,200	363,200	11,000
58853	09/10/03	Buffalo Creek/Clark	NC	45	The Township of Wendell	А	865,000	836,000	29,000
52960	09/24/03	JAX Contract/Regency Group	FL	82	City of Jacksonville FL	В	900,000	830,000	70,000
62801	10/01/03	Braddock Bay/Dahlheim	NY	72	The Town of Greece	А	1,113,718	1,092,508	21,210
53458	10/02/03	Garfield Access Addition	FL	1	Walton County	В	1,500,000	1,200,000	300,000
75125	10/10/03	Connecticut Lakes	NH	3,372	State of New Hampshire	В	591,000	515,750	75,250
57451	10/22/03	Cityspaces/Eastside Greenway Dickson	GA	0	Sam G Dickson	А	100,000	43,950	56,050
74114	10/30/03	Mather Meadows Phase II	СТ	3	The Landtrust of Darien, Inc	А	1,337,500	1,165,000	172,500
56076	10/31/03	Chieftans Museum	GA	6	Rome GA 30261	А	400,000	420,000	(20,000)
40663	11/05/03	AGRNWY/Solo Star Donation	ТΧ	8	City of Austin-Dept of Public Works	А	312,000	234,000	78,000
83602	11/06/03	Pine Bend Bluffs/McGill	MN		State of Minnesota	А	550,000	260,000	290,000
81039	11/13/03	East Sandusky Bay/Bogert	OH		Erie Metro Parks	А	1,200,000	1,071,793	128,207
81045	11/13/03	East Sandusky Bay/TNC	OH	956	Erie Metro Parks	А	940,000	423,212	516,788

## Form 990, Part II, Line 22: Summary of Contributions Made to Public Agencies and other non-profit organizations (NON-CASH)

Project	Conveyed					FMV	Fair Market Value of Land	Less: Consideration	Contribution
Number	Date	Project Name	St	Acres	Acquiring Agency	Basis	Conveyed	Received	Made
58804	11/21/03	White Oak Creek/Batchelor III	NC		Town of Cary	А	153,068	146,265	6,803
58808	11/21/03	White Oak Creek/Batchelor IV	NC		Town of Cary	А	203,873	194,812	9,061
58809	11/21/03	White Oak Creek/Batchelor V	NC		Town of Cary	A	203,949	194,884	9,065
58805	11/21/03	White Oak Creek/Batchelor II	NC		Town of Cary	A	461,714	441,193	20,521
62121	11/21/03	Davenport Preserve/Goldman	NY		The Town of Clarkston	D	520,000	450,000	70,000
40391	11/21/03	COSP/Red Rock Canyon	CO		City of Colorado Springs Public Works	A	17,289,960	12,457,106	4,832,854
56030	12/09/03	CRP/GA Power/Morgan Falls	GA		US Dept of Interior	A	450,000	0	450,000
38411	12/17/03	Rancho Sonado	CA	110	Orange County Dept of Education	Z	2,850,000	0	2,850,000
36225	12/23/03	Spears Ranch	CA		County of Placer, Dept of Facility Service	A	3,700,000	3,500,000	200,000
35502	12/23/03	Ka'ala Farm	HI		Ka'ala Farm Inc	А	215,000	0	215,000
54514	12/31/03	Vann House Jackson	GA		Murray County	Α	610,000	506,333	103,667
68803	01/06/04	Stafford Farm	NJ	139	State of NJ State of Agriculture	A/B	20,538,032	19,844,049	693,983
21509	01/13/04	South Fork Walla Walla/Kentch	OR	46	Confederated Tribes of the Umatilla Indian Reserve	А	229,000	216,500	12,500
58815	01/14/04	White Oak Creek/Johnson	NC	27	The Town of Cary	А	285,000	264,000	21,000
53312	01/15/04	Spruce Creek/Bayou Bay	FL	21	County of Volusia	А	2,630,000	2,500,000	130,000
21516	01/27/04	Stayton Riverfront	OR	51	City of Stayton	А	1,080,000	1,015,000	65,000
57428	02/09/04	Cityspaces/DeKalb/S. River/Arnovitz	GA	67	Dekalb County, Decatur GA	А	1,040,000	520,000	520,000
37130	02/12/04	Smith Village 15 Phase I	CA	160	US Dept of Interior, Fish & Wildlife Service	А	2,399,408	2,241,982	157,426
37131	02/12/04	Smith Village 15 Phase II	CA	164	US Dept of Interior, Fish & Wildlife Service	А	2,459,993	2,298,018	161,975
62759	02/19/04	Shadow Lake	NY	50	County of Westchester	А	1,470,000	1,375,000	95,000
40757	02/20/04	BASTROP/Pines & Prairies/Knippa	ТХ	302	Pine & Prairies Land Trust	А	604,000	573,864	30,136
53433	02/24/04	Cypress Gardens	FL	150	FL Dept of Environmental Protection	А	10,780,000	9,500,000	1,280,000
40700	03/02/04	BLM/Canyon of Ancients/Malles	CO	440	US Dept of Interior/BLM	А	608,000	600,000	8,000
23505	03/05/04	Lake Easton Phase I/Sno Park	WA	19	State of Washington-Parks & Recreation	А	77,000	76,000	1,000
65424	03/05/04	Jug Bay	MD	303	County of Anne Arundel, Maryland	А	5,700,000	5,127,000	573,000
53979	03/15/04	Port St. Lucie/Westmoreland	FL	10	City of Port St Lucie, FL	А	2,125,000	1,800,000	325,000
68503	03/19/04	Gerard Woods	NJ		State of NJ Dept of Enviornmental Protection	А	4,000,000	3,300,000	700,000
75110	03/24/04	Missisquoi/Swanton	VT	-	US Fish and Wildlife Service	М	9,750	9,000	750
21517	03/26/04	Crystal Creek	OR	360	Redband Resources LLC	А	1,000,000	550,000	450,000
83208	03/29/04	Mikkleson WMA Addition	MN	145	State of Minnesota	А	825,000	725,000	100,000
74131	03/31/04	Skiff Mountain/North Parcel	СТ		Sharon Landtrust, Inc	В	1,300,000	1,147,896	152,104
81046	03/31/04	East Sandusky Bay/Steinen	OH		Erie Metro Parks	Ā	2,415,000	2,250,000	165,000
40237	07/29/02	Zimmerman Easement	CO		State of Colorodo, Dept of Natural Resouces	A	125,000	_,,0	125,000
68852	04/01/03	Liberty	NJ		State of New Jersey	A	960,805	0	960,805
23501	04/30/03	Arrowleaf - Lot 4	WA		Washington Dept of Fish & Wildlife	A	1,475,100	1,475,100	0
53001	05/08/03	Millstone Plantation	FL		Dept of Environmental Protection	В	892,000	892,000	0
77119	05/16/03	Mt. Blue State Park - Phase 1B	ME		State of ME, Dept of Cons, Bur of Park & Land	В	128,000	128,000	0
77119	05/16/03	Mt. Blue State Park - Phase 1B	ME		State of ME, Dept of Cons, Bur of Park & Land	В	353,000	353,000	0
40283	05/30/03	DMAP/Elmgreen Phase II	CO	-	State of CO, Forest Service	A	1,496,000	499,999	996,001
40203	06/25/03	WMV/Rusk	co		Colorodo Cattlemens Agricultural Land Trust	A	1,011,000	600,000	411,000
40114	00/23/03	WMV/Kettle	co		Colorodo Cattlemens Agricultural Land Trust	A	1,165,700	000,000	1,165,700
40248	09/02/03	FPP/Brook Farm	UT		State of UT, Dept of Land Natural Resource & Food	A	1,750,000	0	1,750,000
40007	09/19/03		01	1,003	טומוב טו טד, שבףו טו במווע ואמועומו הפטטוונים א 2000	А	1,750,000	0	1,750,000

## Form 990, Part II, Line 22: Summary of Contributions Made to Public Agencies and other non-profit organizations (NON-CASH)

Project Number	Conveyed Date	Project Name	St	Acres	Acquiring Agency	FMV Basis	Fair Market Value of Land Conveyed	Less: Consideration Received	Contribution Made
22039	09/30/03	Idaho Forestland Conservation/Potlatch	ID	27	State Dept of ID, Dept of Land, Natural Resource Div	А	592,700	497,000	95,700
42019	10/07/03	Wyckoff Easement	OK	760	Land Legacy		1	0	1
75125	10/10/03	Connecticut Lakes	NH	146,326	State of New Hampshire	В	15,525,000	15,375,000	150,000
62855	10/14/03	Keyspan	NY	300	People of the State of NY, Office of the Parks	В	4,200,000	4,200,000	0
64107	11/06/03	Decker Farm	NY	12	People of the State of NY, Office of the Parks	А	4,735,000	3,600,000	1,135,000
39500	11/11/03	Coast Dairies	CA	0	David Lundberg	А	500	500	0
40048	12/12/03	DMAP/South Platte/Bloom	CO	35	Adam County	А	584,595	484,595	100,000
40247	12/19/03	WMV/Schooley	CO	1,020	San Isabel Foundation	А	1,583,000	0	1,583,000
68803	01/06/04	Stafford Farm	NJ	0	State of New Jersey, County of Camden	A/B	61,968	20,951	41,017
22129	02/13/04	Brownell Ranch	MT	1,572	Gallatin County	А	2,170,000	1,075,000	1,095,000
53433	02/24/04	Cypress Gardens	FL	150	City of Wayzata	A/B	11,320,000	11,000,000	320,000
22134	03/08/04	Sievert Property	MT	160	Gallatin County	А	450,000	315,000	135,000
83010	03/12/04	Cenacle	MN	22	City of Wayzata	A/B	1,500,000	0	1,500,000
76113	03/15/04	Nuhlegan Watershed (Bull & Sable)	VT	72	The Nature Conservancy	А	5,000	0	5,000
40724	03/26/04	Forest Legacy/Hinkins	UT	800	Utah Division of Forestry, Fire and State Land	В	340,000	0	340,000
74143	03/29/04	Horse Hill Gorge	CT	7	Town of Westbrook	В	45,000	45,000	0
74143	03/29/04	Horse Hill Gorge - Right of way	CT	2	Town of Westbrook	В	1	0	1
76115	03/31/04	Stamford Meadows	VT	4,015	Nat'l Forest Service-Green Mountain National Forest	В	703,875	703,875	0
		TOTAL	18	36,132			188,601,120	146,412,382	42,188,737

## Attachment 2

The Trust for Public Land Form 990 (Tax Year 2003) Fiscal Year Ended March 31, 2004 EIN: 23-7222333

#### Form 990, Part IV Line 51a: Summary of Other Notes and Loans Receivable

(created from NP-Principal Sheet w/info from NR Payment schedule)

	Original	Balance	Date	Date		Rate		Purpose
Borrower	Amount	Due	Issued	Matures	Repayment Terms [1]	%	Security	Project Name
City of Asheville, NC	925,000.00	148,508.15	06/02/99	05/02/04	Annual P & I payments	7.50%	6 Unsecured LP	Royal Pines, NC
City of Cape Coral	1,665,000.00	1,248,750.00	08/14/03	08/14/06	Annual P & I payments	4.00%	6 Unsecured LP	Riina
City of Manitou Springs, CO	90,000.00	30,000.00	01/11/02	12/31/04	Annual P & I payments	6.00%	6 Unsecured	Little Sheep Mountain
City of Raleigh, NC	1,900,000.00	900,000.00	05/02/02	07/01/06	Annual P & I payments	5.00%	6 Unsecured LP	Lake Johnson
Cypress Gardens Adventure Park	7,025,000.00	7,025,000.00	02/24/04	07/22/04	P & I due at maturity	6.00%	Secured Mortgage	Cypress Gardens
Murray County, GA	250,000.00	250,000.00	12/31/03	06/21/84	Principal due at maturity	0.00%	Secured Deed of Trust	Vann House Jackson
Parish of St. Tammany, LA	2,250,000.00	454,555.00	12/20/01	03/20/04	Annual P & I payments	5.00%	6 Unsecured LP	Arms/Bayou Liberty
St. Lucie County, FL	1,320,000.00	695,333.33	01/15/03	01/15/06	Annual P & I payments	4.00%	6 Unsecured LP	Indrio Blueway
Township of Livonia	566,500.00	429,888.26	07/30/02	12/31/04	Semi-annual P & I payments	6.50%	6 Unsecured LP	SugarBush
West Creek Preservation Committee	200,000.00	200,000.00	04/04/03	03/01/05	P & I due at maturity	6.00%	Secured Mortgage	Henninger House

#### TOTAL NOTES RECEIVABLE

11,382,034.74

## Attachment 3

The Trust for Public Land Form 990 (Tax Year 2002) Fiscal Year Ended March 31, 2004 EIN: 23-7222333

#### Form 990, Part IV Line 64b:

Summary of Notes Payable

(created from NP-Principal sheet w/info from NP payment schedule)

	Face	Balance	Date	Date		Rate		Purpose
Creditor	Value	Due	Issued	Matures	Repayment Terms [1]	%	Security	Project Name
Anderson Foundation, Bruce J.	100,000.00	(100,000.00)	09/19/97	07/25/05	P due at maturity, Qtrly I	2.00%	Unsecd	African Meeting House
Archuleta, David (Valley National Bank)	198,384.00	(34,157.60)	12/31/91		Annual P & I payments	7.88%	Unsecd	Archuleta, NM
Bank of America, SF - Ln/Credit	1,411,289.00	(1,411,289.00)	02/20/04		P due at maturity, monthly I	2.75%	Cr/L	African Meeting House
Bank of America, SF - Ln/Credit	4,920,000.00	(1,475,000.00)	09/25/03	09/25/04	P due at maturity, monthly I	2.75%	Cr/L	Humbug Marsh
Bank of America, SF - Ln/Credit	1,259,915.00	(635,248.33)	01/15/03	07/15/04	P due at maturity, monthly I	2.75%	Cr/L	Indrio Blueway
Bank of America, SF - Ln/Credit	4,176,494.00	(4,176,494.00)	02/06/04	08/06/05	P due at maturity, monthly I	2.75%	Cr/L	LA/Chicago Mills/Tensas
Bank of America, SF - Ln/Credit	3,565,000.00	(3,565,000.00)	03/30/04		P due at maturity, monthly I	2.75%	Cr/L	Red Mtn./Idarado
Bank of America, SF - Ln/Credit	1,002,841.00	(1,002,841.00)	03/30/04	09/30/04	P due at maturity, monthly I	2.75%	Cr/L	Stamford Meadows
Bank of America, SF - Ln/Credit	517,162.00	(517,162.00)	03/30/04	09/30/04	P due at maturity, monthly I	2.75%	Cr/L	Woodland Farms
Bank of America Term Loan	744,000.00	(140,275.30)	10/23/91		Monthly P & I payments	5.60%	Term Ln	TPL New York Office Condo
Bridge Loan Trust	850,000.00	(850,000.00)	12/08/03		P due at maturity, Qtrly I	2.00%	Cr/L	Revolving
Clark Foundation	2,000,000.00	(2,000,000.00)	06/30/94		P due at maturity, Semi-annual I	2.00%	Unsecd	Revolving (New York State)
Cleveland Foundation	150,000.00	(150,000.00)	12/31/02	12/31/07	Principal due at maturity	0.00%	Unsecd	East Sandusky Bay
Coastal Conservancy	350,000.00	(350,000.00)	12/17/02	06/17/04	Principal due at maturity	0.00%	S/DT/NR	Eco Village Farm, Richmond
Cormack, Carmel	90,000.00	(30,000.00)	12/07/01	01/10/05	Annual P & I payments	6.00%	Unsecd	Little Sheep Mountain
Crafts, Putnam	1,200,000.00	(1,200,000.00)	02/10/04	02/10/06	P & I due at maturity	1.61%	S/Mrtg/NR	Pochuck Mountain
Devil's Canyon Sportsmen's Trust	1,485,000.00	(1,442,027.58)	06/16/03	06/16/05	P & I due at maturity	1.49%	S/DT/NR	Devil's Canyon Ranch
Errol and Cambridge Timber Co. Rlty Trust	200,000.00	(200,000.00)	06/23/03	04/30/04	Principal due at maturity	0.00%	Unsecd	Lake Umbagog/Lyme/13 Mile
Ford Foundation, The	2,000,000.00	(1,500,000.00)	12/28/95	12/28/05	Annual P, Qtrly I	1.00%	Unsecd	Revolving (National)
George Gund Foundation	150,000.00	(150,000.00)	12/18/02	12/31/07	P due at maturity, Annual I	3.00%	Unsecd	East Sandusky Bay
Henderson Charitable Remainder Unitrust	411,500.00	(411,500.00)	12/17/03	04/15/04	Principal due at maturity	0.00%	Unsecd	Hunt Hill Farm
HKH Foundation	250,000.00	(250,000.00)	09/25/01	09/30/05	P due at maturity, Semi-annual I	2.00%	Unsecd	P.R.I.
Idarado Mining Company	2,628,000.00	(2,506,092.67)	02/19/04	02/19/07	P & I due at maturity	1.62%	S/DT/NR	Telluride/Idarado/Kentucky
J.M. Kaplan Fund Inc., The	250,000.00	(250,000.00)	06/06/00	05/18/04	Principal due at maturity	0.00%	Unsecd	Lundy Estate, NY
Kent School Corporation	745,000.00	(745,000.00)	03/31/04	06/30/04	Principal due at maturity	0.00%	Unsecd	Skiff Mountain
MacArthur Foundation (PRI)	2,000,000.00	(2,000,000.00)	09/25/87	09/30/06	P due at maturity, Qtrly I	3.50%	Unsecd	Revolving (National)
MacArthur Foundation (PRI)	1,500,000.00	(1,500,000.00)	10/17/88	11/30/08	P due at maturity, Qtrly I	3.50%	Unsecd	Revolving (National)
MacArthur Foundation (PRI)	1,000,000.00	(1,000,000.00)	08/23/90	12/31/08	P due at maturity, Qtrly I	3.50%	Unsecd	Revolving (National)
Meadows Foundation	350,000.00	(350,000.00)	01/08/02	12/31/06	Principal due at maturity	0.00%	Unsecd	Program related / Non-specific
Meyer Memorial Trust	300,000.00	(300,000.00)	10/01/89		Principal due at maturity	0.00%	Unsecd	Columbia Gorge, WA
Packard Foundation, The David and Lucile	3,905,000.00	(3,905,000.00)	10/05/01	10/08/04	P & I due at maturity	3.00%	Unsecd	Pu'u O Honaunau
Rhodes & Whittier Trust Co.	1,000,000.00	(1,000,000.00)	10/18/02	10/30/04	P & I due at maturity	1.50%	Unsecd	unassigned
Robinson, Roger and Imogene	1,350,000.00	(1,317,889.51)	02/12/04	02/12/06	Annual P & I payments	1.62%	S/Mrtg/LC/	NGrafton Indian Praying Village

## Form 990, Part IV Line 64b:

Summary of Notes Payable

(created from NP-Principal sheet w/info from NP payment schedule)

	Face	Balance	Date	Date		Rate		Purpose
Creditor	Value	Due	Issued	Matures	Repayment Terms [1]	%	Security	Project Name
SunTrust Bank	6,714,603.61	(6,714,603.61)	02/23/04	02/23/05	P due at maturity, monthly I	2.77%	Unsecd	Cypress Gardens
SunTrust Bank	1,289,388.37	(1,289,388.37)	03/04/04	09/04/04	P due at maturity, monthly I	2.75%	Unsecd	Destin Beach Access
SunTrust Bank	1,103,675.20	(1,103,675.20)	01/09/04	10/09/04	P due at maturity, monthly I	2.77%	Unsecd	Horn Island
SunTrust Bank	1,108,796.31	(737,541.31)	10/22/02	08/22/06	P due at maturity, monthly I	2.77%	Unsecd	Lake Johnson
SunTrust Bank	1,198,665.00	(1,198,665.00)	08/15/03	02/15/05	P due at maturity, monthly I	2.77%	Unsecd	Riina/City of Cape Coral
Vaughn, John O. & Addie Lou	140,000.00	(52,075.34)	05/05/94	05/05/14	Annual P & I payments	7.16%	Unsecd	Vaughn, AZ
Wainwright Bank	432,000.00	(432,000.00)	10/25/00	05/01/06	P due at maturity, monthly I	3.50%	Cr/L	Montpelier Office Building, VT

TOTAL NOTES PAYABLE

(47,992,925.82)

#### Form 990, Part IV Line 63:

Loans from Officers, Directors, Trustees, and Key Employees

(created from NP-Principal sheet w/info from NP payment schedule)

Creditor	Face Value	Balance Due	Date Issued	Date Matures	Repayment Terms [1]	Rate %	Security	Purpose Project Name
Loan from TPL Director	94,700.00	(94,700.00)	01/27/03	03/15/05	Principal due at maturity	0.00%	Unsecd	High Elk
TOTAL NOTES PAYABLE		(94,700.00)						

#### Form 990, Part VI, Line 80b:

#### Affiliated entities:

The entities listed below are independent of but affiliated with The Trust for Public Land.

Under section 501(c)(3):	
Name	Federal Tax ID
TPL - New York, Inc.	94-2313970
TPL - Mississippi, Inc.	94-2526746
TPL - Oregon, Inc.	94-3107869
TPL Center	23-7408511
Coast Dairies & Land Company	94-0392095
Under section 501(c)(4):	
Name	Federal Tax ID
The Conservation Campaign	04-3515341

#### Form 990, Part VI, Line 82b:

Donated services or the use of materials, equipment or facilities at no charge or at substantially less than fair rental value are not deemed to be material.

#### Attachment 6

The Trust for Public Land Form 990 (Tax Year 2003) Fiscal Year Ended March 31, 2004 EIN: 23-7222333

#### Form 990, Part VI, Line 90: List of states that receive a copy of 990:

- 1 Alabama
- 2 Alaska
- 3 Arizona
- 4 Arkansas
- 5 California
- 6 Colorado
- 7 Connecticut
- 8 Florida
- 9 Georgia
- 10 Illinois
- 11 Kansas
- 12 Kentucky
- 13 Maine
- 14 Maryland
- 15 Massachusetts
- 16 Michigan
- 17 Minnesota
- 18 Mississippi
- 19 New Hampshire
- 20 New Jersey
- 21 New Mexico
- 22 New York
- 23 North Carolina
- 24 North Dakota
- 25 Ohio
- 26 Oklahoma
- 27 Oregon
- 28 Pennsylvania
- 29 Rhode Island
- 30 South Carolina
- 31 Tennessee
- 32 Utah
- 33 Virginia
- 34 Washington
- 35 West Virginia
- 36 Wisconsin

#### Form 990 - Schedule A, Part III - Statements About Activities, Lines 2 & 3:

- Line 2b: In January of 2003, a Board Member made a loan of \$94,700 to TPL, interest-free, for High Elk/McGill project.
- Line 2c: 1) Provided office space and secretarial services for officers, key employees and certain directors. Such facilities and services are necessary to support the officers, key employees and directors who are charged with the duties and obligations of The Trust for Public Land.

2) The Trust for Public Land was furnished services by a law firm in which one of TPL's directors acts as a principal. None of the services were performed by the director. The total expended in the period covered by this return was \$4,367.

Line 2d:1) See Form 990, Part V for compensation paid to officers and key employees.2) The following Directors were reimbursed for travel and similar expenses incurred on behalf of The<br/>Trust for Public Land (greater than \$1,000):

George P. Denny, III - \$3,811 William B. Rogers - \$6,991

- Line 2e: 1) See line 2d above and Form 990, Part V for compensation paid and expenses reimbursed.
- Line 3a: The entities to which The Trust for Public Land makes grants are federal agencies, state or local governments, or generally organizations listed in the cumulative roster of organizations published by the Department of the Treasury, the Internal Revenue Service and otherwise qualifying organizations within the meaning of IRC section 170(C). Additionally, the Trust will occasionally make grants to community groups or associations established to pursue open space programs such as community gardens and neighborhood parks.

### Form 990, Schedule A, Part IV-A, Line 22: Other Revenue

	(a) 2002/03	(a) 2001/02	(b) 2000/01	(c) 1999/00	(e) Total
Interim Holding Rental	\$563,611	\$214,016	\$296,149	\$393,197	\$1,466,973
Gain (Loss) On Sale Of Fixed Assets	200	400	(14,658)	(4,655)	(\$18,713)
Miscellaneous	418,413	223,132	185,732	183,668	\$1,010,945
Total	\$982,224	\$437,548	\$467,223	\$572,210	\$2,459,205

## <u>Form 990, Part V:</u>

## List of Officers, Directors and Key Employees:

LISU	of Officers, Directors and Key Employe	es:	Average			
			Hours	(C)	(D)	(E) Expense
	(A) Name & Address	(B) Title	Per Week	Compensation	Contributions	Account
1	DENNY, GEORGE P.	Chair of the Board	2	0	0	0
	Halpern, Denny & Company	Director				
	500 Boylston St, Suite 1880					
	Boston, MA 02116					
2	BAIRD, JOHN	Director	2	0	0	0
-	120 South LaSalle St, Suite 2000		_	· ·	· ·	° °
	Chicago, IL 60603					
3	BEITNER, BRIAN	Director	2	0	0	0
	531 Hawthorne Avenue				-	-
	Boulder, CO 80304					
4	BROWN, MARGARET L. TWITCHELL	Director	2	0	0	0
	P.O. Box 2836					
	Wickenburg, AZ 85358					
5	CARLSON, ROBERT E.	Director	2	0	0	0
	Paul, Hastings, Janofsky, & Walker					
	515 South Flower St. 17th Floor					
	Los Angeles, CA 90071					
6	COWLES, PAGE KNUDSEN	Director	3	0	0	0
	475 Grand Hill					
	St. Paul, MN 55012					
7	CRONON, WILLIAM	Director	2	0	0	0
	University of Wisconsin - Madison					
	455 North Park St.					
	Madison, WI 53706					
8	FERGUSON, DOUGLAS P.	Director	2.6	0	0	0
	591 Redwood Highway					
	Mill Valley, CA 94941					
9	HOYTE, JAMES S.	Director	2	0	0	0
	1350 Massachusetts Ave, Rm 935					
	Cambridge, MA 02138					
10	LEE, EUGENE C.	Director	2.3	0	0	0
	19214 Willow Lane					
	Sonoma, CA 95476					
11	PATTERSON, MICHAEL E.	Director	2	0	0	0
	270 Park Avenue, 9th Floor					
	New York, NY 10017					
12	RAFF, DOUGLASS A.	Director	2	0	0	0
1	1001 Fourth Ave. Plaza, Ste 4500					
12	Seattle, WA 98154 RICHARDS, ROY, JR.	Director	3		0	
13		Director	3	0	0	0
	One Southwire Dr. Carrollton, GA 30119					
14	RIDDER, MARIE	Director	2	0	0	0
14	1219 Crest Lane	Director	2	0	U	0
	McLean, VA 22101					
15	ROGERS, WILLIAM B.	Director	40	218,500	10,925	0
15	116 New Montgomery, 4th Floor	President	40	210,000	10,925	0
	San Francisco, CA 94105					
	0an 1 ancisco, 0A 34100					

## Form 990, Part V:

## List of Officers, Directors and Key Employees:

LISU	of Officers, Directors and Key Employ	ees.	Average			
			Hours	(C)	(D)	(E) Expense
	(A) Name & Address	(B) Title	Per Week	Compensation	Contributions	Account
16	ROSEN, MARTIN J.	Director	5	0	0	0
	70 Lancaster Avenue					
	Kentfield, CA 94904-1605					
17	SANO, JAMES D.	Director	3.6	0	0	0
	2627 Lombard St.					
	San Francisco, CA 94123					
18	SAWYER, CHRISTOPHER G.	Second Vice Chair	5	0	0	0
	1201 W. Peachtree St NE	Chairman Emeritus				
	Atlanta, GA 30309	Director				
19	TONE, F. JEROME	First Vice Chair	3.0	0	0	0
	980 Fifth Avenue, Ste 202	Director				
	San Rafael, CA 94901					
20	TRIFIRO, MATTHEW G.	Director	2.5	0	0	0
	445 E. Rivo Alto Drive					
	Miami Beach, FL 33139					
21	WYCKOFF, MARTHA	Director	2.5	0	0	0
	1947 Broadway East					
	Seattle, WA 98102					
22	BENSON, RALPH W.	Sr. Vice President *	40	197,743	9,887	0
	116 New Montgomery St. 4th Floor					
	San Francisco, CA 94105					
23	LEE, NELSON J.	Sr. Vice President	40	141,795	7,090	0
	116 New Montgomery St. 4th Floor	General Counsel				
• •	San Francisco, CA 94105	Secretary	10	151.010		
24	LEE, HOLDEN	Sr. Vice President	40	151,019	7,551	0
	116 New Montgomery St. 4th Floor	Chief Financial Officer *				
05	San Francisco, CA 94105	Treasurer	10	40 700	007	0
25	WEED, DAVID	Sr. Vice President	40	12,738	637	0
	116 New Montgomery St. 4th Floor San Francisco, CA 94105	Chief Financial Officer Treasurer				
26	MARCUS, FELICIA	Executive Vice President	40	166,506	0.005	0
26	116 New Montgomery St. 4th Floor	Chief Operating Officer	40	100,500	8,325	0
	San Francisco, CA 94105	Chief Operating Officer				
27	MCINTYRE, ROBERT W.	Sr. Vice President *	40	33,783	1,689	0
21	116 New Montgomery St. 4th Floor	Sr. vice i resident	40	55,765	1,009	U
	San Francisco, CA 94105					
28	ALLEN, W. DALE	Sr. Vice President	40	144,900	7,245	0
20	306 North Monroe St.		40	144,000	7,240	Ŭ
	Tallahassee, FL 32301					
29	BLAIR, BOWEN, JR.	Sr. Vice President	40	134,550	6,728	0
	1211 SW Sixth Avenue		10	10 1,000	0,120	Ũ
	Portland, OR 97204					
30	COOK, D. ERNEST	Sr. Vice President &	40	144,900	7,245	0
	33 Union St	Assistant Treasurer		,000	.,	Ũ
	Boston, MA 02108					
31	FRONT, ALAN	Sr. Vice President	40	144,900	7,245	0
	116 New Montgomery St. 4th Floor			,	.,	Ĵ
l	San Francisco, CA 94105					
L		1	1			

## Form 990, Part V:

## List of Officers, Directors and Key Employees:

(A) Name & Address RISON, TED O. East Palace, Suite 3	(B) Title	Hours	(C)	(D)	
RISON, TED O.	(B) Titlo			(D)	(E) Expense
		Per Week	Compensation	Contributions	Account
	Sr. Vice President *	40	66,769	3,338	0
a Fe, NM 87501			107.005		
VEY, ROSE	Sr. Vice President	40	137,665	6,883	0
Broadway, 9th Floor					
York, NY 10012			107.015	0.004	
MPSON, STEPHEN E.	Sr. Vice President	40	127,615	6,381	0
Montezuma					
a Fe, NM 87501			101.005	0.004	
HA, KATHLEEN	Sr. Vice President	40	124,025	6,201	0
Pennsylvania Ave, SE, Suite 401					
nington, DC 20003			440.005	5.054	
RATZ, TOD	Vice President	40	119,025	5,951	0
New Montgomery St. 4th Floor	Asst Treasurer				
Francisco, CA 94105	Asst CFO, & Controller		00.005	4.040	
BES, PETER R.	Vice President	40	98,325	4,916	0
Orange St.					
Haven, CT 06511			110.005	5 5 4 0	
CH, FRANCIS W.	Vice President	40	110,925	5,546	0
nion St.					
on, MA 02108	Vice Dresident	10	111.000	7.045	0
DERMAN, REED	Vice President	40	144,900	7,245	0
New Montgomery St. 4th Floor					
Francisco, CA 94105 E-SZYNAL, LESLEY	Vice President	40	100 710	E 496	0
	vice President	40	109,710	5,486	0
Pennsylvania Ave SE, #401 hington, DC 20002					
CRAIG	Vice President *	40	111,369	5,568	0
Western Avenue, Suite 605	Vice Fresideni	40	111,309	5,506	0
tle, WA 98104					
TEFORD, CYNTHIA M.	Vice President	40	129,375	6,469	0
University Avenue, Suite 300	Vice Fresident	40	129,375	0,409	0
aul, MN 55114					
HM, LAURA	Vice President *	40	44,845	0	0
New Montgomery St. 4th Floor	Vice i resident	40	++,0+0	U	0
Francisco, CA 94105					
DDS, ROBERT	Vice President	40	26,667	1,333	0
		10	20,001	1,000	Ŭ
	Vice President	40	139 725	6 986	0
•		10	100,720	0,000	Ŭ
N, JAY	Vice President	40	124 200	6 210	0
			127,200	5,210	0
	Vice President	40	115 000	5 750	0
			110,000	0,700	0
V FIE V a V FIS V	ew Montgomery St. 4th Floor rancisco, CA 94105 , MICHAEL J. ontezuma Avenue Fe, NM 87501	ew Montgomery St. 4th Floor rancisco, CA 94105 , MICHAEL J. ontezuma Avenue Fe, NM 87501 , JAY ew Montgomery St. 4th Floor rancisco, CA 94105 TEREY, ROGER Western Avenue, Ste 605	ew Montgomery St. 4th Floor rancisco, CA 94105 , MICHAEL J. Vice President 40 ontezuma Avenue Fe, NM 87501 , JAY Vice President 40 ew Montgomery St. 4th Floor rancisco, CA 94105 TEREY, ROGER Vice President 40 Western Avenue, Ste 605	ew Montgomery St. 4th Floor rancisco, CA 94105 , MICHAEL J. ontezuma Avenue Fe, NM 87501 , JAY ew Montgomery St. 4th Floor rancisco, CA 94105 TEREY, ROGER Vice President Vice President Vice President Vice President 40 124,200 Vice President 40 124,200 Vice President 40 124,200 Vice President 40 124,200 Vice President 40 124,200 Vice President 40 124,200 Vice President 40 124,200 Vice President 40 124,200 Vice President 40 124,200 Vice President 40 115,000 Vice President 40 115,000	ew Montgomery St. 4th Floor rancisco, CA 94105 , MICHAEL J. ontezuma Avenue Fe, NM 87501 , JAY ew Montgomery St. 4th Floor rancisco, CA 94105 TEREY, ROGER Western Avenue, Ste 605

#### Form 990, Part V: List of Officers, Directors and Key Employees:

_	(A) Name & Address	(B) Title	Average Hours Per Week	(C) Compensation	(D) Contributions	(E) Expense Account
48	GUTHRIE, JOYCE 116 New Montgomery St. 4th Floor San Francisco, CA 94105	Asst Secretary	40	49,495	2,475	0
	TOTAL			\$3,270,971	\$161,306	\$0

\* Employees terminated during Fiscal Year 2004 (Tax Year 2003)